



Advance Your Business & Grass Management Through “ProNet Grass Boards”

At ProAdvice we are committed to ‘helping family businesses grow’, and as part of that commitment we have developed the ProNet Rural Business Network. This network comprises of ProNet Groups (“ProNet Grass Boards”) and ProNet National Meetings.

What Are ProNet “Grass Boards”?

ProNet “Grass Boards” allow you to network with other like minded graziers, Dick Richardson and ProAdvice consultants to assist you to improving grass management and business profitability. ProNet “Grass Boards” work locally and provide you with peer support, problem solving, education and

networking opportunities. ProNet “Grass Boards” members also have the option to attend ProNet National Meetings where members from other states meet twice a year, participate in business tours and focus on strategic decision making, industry updates, personal development and network-



How Do ProNet “Grass Boards” Work?

ProNet “Grass Boards” meet 4 times a year for a day and comprise 5 businesses (6 maximum). Each group meeting involves reviewing past grass management decisions and discussion of future changes with your peers. The experi-

ence and wisdom of Dick Richardson is available at each meeting. Members of each ProNet “Grass Board” have similar interests. Membership is by invitation and by group consensus. The group is facilitated by Dick Richardson.



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What Are The Benefits Of ProNet "Grass Boards"?

ProNet "Grass Boards" Benefits:

The benefits of being involved in ProNet "Grass Boards" include:

- Access to the knowledge and insights of Dick Richardson to assist with ecological and business changes.
- Find out what other ProNet "Grass Boards" are up to.
- Peer support by working with other 'like-minded' people to implement grazing management changes.
- Learn from and assist other graziers.
- Solve problems with help from peers.
- Set and achieve goals with help from peers.
- Improve your businesses 'bottom line' by challenging your current thinking on managing grass.
- Increased motivation and assistance with managing change... $\Delta = \Delta!$

"I always learn so much from guest speakers and other group members. I find there is a wealth of experience in the room, that I feel enthusiastic and come away with 20 key points to achieve prior to the next meeting. I also find somebody will have experienced an issue I maybe facing, therefore I don't have to reinvent the wheel. The meetings keep you achieving."

John Cameron, Mona Vale, Ross Tasmania

Typical Meeting Program:

Meet on host farm for the day with Dick Richardson and focus on...

1. Undertaking a review of past meetings grazing management decisions. Learn from what has worked and what has not work.
2. Planning and active management of 'open' and 'closed' season grazing.
3. Setting up and future management of the farm's grazing plan—'Sabbath Paddocks', 'Priority Grazing Paddocks' and 'Planned Grazing Paddocks'.
4. Discussion on options for managing key events— lambing, calving, performance feeding of growing livestock, livestock trading.
5. Actions to put into practice to assist in achieving your goals.

What Do ProNet Groups Cost?

The ProNet "Grass Board" membership fee is an annual retainer fee that is set based on the needs of the group. This fee includes membership to ProAdvice's benchmarking and ProNet National (twice yearly) meetings.

For more information, contact Chris Scheid (Victor Harbor) on 08 8552 9641 or 0427 186 133

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